

INTEREST RATES AND BANK CHARGES FOR PERSONAL ACCOUNTS AND OTHER RETAIL ACCOUNTS AS AT 30 June 2020
AVERAGE INTEREST RATES ON DEPOSITS (EXPRESSED AS ANNUAL RATES)

SNo.	BANK	Savings Account (%)		Time Deposits of K10,000 or above (%)				
		Less than K1,000	More than K1,000	30 Days Tenure	60 Days Tenure	90 Days Tenure	180 Days Tenure	360 Days Tenure
1	AB Bank Zambia Limited	6.00%	6.00%	9.50%	10.00%	12.5% - 14%	15% - 16%	18% - 21%
2	Access Bank Zambia Limited	2.50%	2.50%	7.25%	7.50%	7.75%	8.75%	11.75%
3	Atlas Mara Zambia	2.5%	3.0%	8.30%	9.25%	9.50%	13.25%	19.50%
4	Bank of China Zambia Limited	Max 1%	Max 1%	N/A	N/A	1.50%	2.50%	3.50%
5	ABSA Bank Zambia	1.00%	various	4.50%	NIL	6.50%	8.50%	10.50%
6	Cavmont Bank Limited	3.00%	3.00%	7.00%	8.00%	10.00%	11.00%	14.00%
7	Citibank Zambia Limited	N/A	N/A	Max. 10.69%	Max. 11.18%	Max. 17.00%	Max. 21.00%	Max. 28.00%
8	Ecobank Zambia Limited	5.50%	5.50%	13.50%	14.00%	14.50%	15.50%	18.50%
9	First Alliance Bank Zambia Limited	6.00%	6.00%	8.00%	9.00%	11.00%	13.00%	17.00%
10	First Capital Bank Zambia Limited	3.00%	3.00%	9.00%	9.50%	10.50%	11.00%	14.00%
11	First National Bank Zambia Limited	3.85%	5.70%	4.87%	7.94%	7.05%	12.55%	21.01%
12	Indo-Zambia Bank Limited	2.00%	6.00%	5.00%	5.00%	6.00%	7.00%	8.00%
13	Investrust Bank Plc	3.00%	3.00%	5.00%	7.00%	8.00%	9.50%	10.50%
14	Stanbic Bank Zambia Limited	NIL	2.00%	10.00%	11.00%	12.00%	13.00%	15.00%
15	Standard Chartered Bank Zambia Plc	1.00%	2.00%	5.50%	7.50%	10.00%	13.50%	20.00%
16	United Bank for Africa (Z) Limited	3.00%	3.00%	9.00%	10.00%	11.00%	12.00%	15.00%
17	Zambia Industrial Commercial Bank	2.75%	5.25%	7.00%	9.00%	10.00%	11.25%	15.00%
18	Zambia National Commercial Bank Plc	2.00%	2.00%	8.00%	9.00%	10.00%	13.00%	16.00%

INTEREST RATES AND BANK CHARGES FOR PERSONAL ACCOUNTS AND OTHER RETAIL ACCOUNTS AS AT 31 June 2020
AVERAGE LENDING INTEREST RATES (EXPRESSED AS ANNUAL RATES)

SNo.	BANK	PERSONAL LOANS (%)				MORTGAGE LOANS (%)		LENDING TO SMEs (%)	
		Salary Backed	Lending Interest Rate	Other Loans	Lending Interest Rate	Margin above BOZ Rate	Lending Interest Rate	Margin above BOZ Rate	Lending Interest Rate
		Margin above BOZ Rate		Margin above BOZ Rate					
1	AB Bank Zambia Limited	20.75%	30.00%	N/A	N/A	N/A	N/A	68.08%	77.33%
2	Access Bank Zambia Limited	19.88%	30.27%	17.00%	28.50%	NA	NA	18.50%	30.00%
3	Atlas Mara Zambia	19.00%	30.50%	19.00%	30.50%	N/A	N/A	13.94%	25.44%
4	Bank of China Zambia Limited	NIL	9.25%	2.25%	11.50%	N/A	N/A	N/A	N/A
5	ABSA Bank Zambia	19.00%	29.75%	N/A	N/A	14.75%	25.50%	N/A	N/A
6	Cavmont Bank Limited	19.50%	28.75%	19.50%	28.75%	14.00%	23.25%	19.50%	28.75%
7	Citibank Zambia Limited	N/A							
8	Ecobank Zambia Limited	15.11%	25.86%	15.11%	25.86%	15.11%	25.86%	21.00%	31.75%
9	First Alliance Bank Zambia Limited	20.25%	31.75%	20.25%	31.75%	19.25%	30.75%	19.25%	30.75%
10	First Capital Bank Zambia Limited	22.00%	31.25%	22.00%	31.25%	NIL	NIL	22.00%	31.25%
11	First National Bank Zambia Limited	16.35%	26.10%	19.30%	29.05%	14.22%	23.97%	NIL	NIL
12	Indo-Zambia Bank Limited	20.50%	29.75%	20.50%	29.75%	20.50%	29.75%	20.50%	28.75%
13	Investrust Bank Plc	23.50%	32.75%	23.50%	32.75%	N/A	N/A	23.50%	32.75%
14	Stanbic Bank Zambia Limited	19.25%	28.50%	19.25%	28.50%	15.25%	24.50%	24.25%	33.50%
15	Standard Chartered Bank Zambia Plc	25.75%	35.00%	25.75%	35.00%	13.50%	22.75%	16.00%	25.25%
16	United Bank for Africa (Z) Limited	22.75%	32.00%	22.75%	32.00%	6.00%	15.25%	22.75%	32.00%
17	Zambia Industrial Commercial Bank	20.77%	30.02%	17.68%	26.93%	N/A	N/A	21.00%	30.25%
18	Zambia National Commercial Bank Plc	15.80%	26.55%	17.47%	28.22%	12.31%	23.06%	14.25%	25.00%

INTEREST RATES AND BANK CHARGES FOR PERSONAL ACCOUNTS AND OTHER RETAIL ACCOUNTS AS AT 30 June 2020
MONTHLY MAINTENANCE FEES, MINIMUM BALANCE AND PENALTY FEES FOR BALANCES BELOW MINIMUM

SNo.	BANK	MONTHLY MAINTENANCE FEES (ZMW)				MINIMUM BALANCE (ZMW)		PENALTY FEES FOR BALANCES BELOW MINIMUM (ZMW)	
		Current Account		Savings Account (For Accounts with a Cheque Book)		Basic Type	High-end Market Type	Basic Type	High-end Market Type
		Basic Type	High-end Market Type	Basic Type	High-end Market Type				
1	AB Bank Zambia Limited	FREE	K30.00	FREE	FREE	K30-Savings Acc; K10-Kids Savinas Acc	None	K30-Savings Acc; K10-Kids Savinas Acc	None
2	Access Bank Zambia Limited	NIL	NIL	NIL	NIL	K50.00	K1,000.00	NIL	NIL
3	Atlas Mara Zambia	K50.00	K300.00	N/A	N/A	N/A	N/A	N/A	N/A
4	Bank of China Zambia Limited	K25.00	K50.00	FREE	FREE	K500.00	K1,000.00	K75.00	K150.00
5	ABSA	K30.00	K250.00	NIL	NIL	K500.00	K100,000.00	NIL	NIL
6	Cavmont Bank Limited	K70.00	K100.00	N/A	K70.00	K30.00	K1,000.00	K50.00	K50.00
7	Citibank Zambia Limited	K150 on ZMW Accounts \$15 on Foreign Currency Accounts	K150 on ZMW Accounts \$15 on Foreign Currency Accounts	N/A	N/A	N/A	N/A	N/A	N/A
8	Ecobank Zambia Limited	K50.00	K200.00	NIL	NIL	K50.00	K1,000.00	NIL	NIL
9	First Alliance Bank Zambia Limited	25 ZMW PER MONTH WHERE MIN BAL OF USD 1,000 IS NOT MAINTAINED.	K25.00	NIL	NIL	K250.00	K1,000.00	K25.00	K25.00
10	First Capital Bank Zambia Limited	K125.00	K150.00	N/A	K75.00	K1,000.00	K5,000.00	K150.00	K200.00
11	First National Bank Zambia Limited	K27.00	K140.00	FREE	N/A	K50.00	N/A	N/A	N/A
12	Indo-Zambia Bank Limited	K100 p.m	FREE	FREE	K30 p.m	K40.00	K500.00	K25.00	K25.00
13	Investrust Bank Plc	K30.00	K150.00	FREE	N/A	K15.00	K7,500.00	K10.00	K10.00
14	Stanbic Bank Zambia Limited	K30.00	K300.00	NIL	NIL	K100.00	K100.00	NIL	NIL
15	Standard Chartered Bank Zambia Plc	K 50.00	K 70.00	N/A	N/A	K 500.00	Savings 1,500.00 Current K 500.00	K 50.00	K 50.00
16	United Bank for Africa (Z) Limited	K30.00	K55.00	K5.00	K10.00	K40.00 0 - Current Account, K100.00 - Savings Account	K7,500.00 0 - Current Account, K100.00 - Savings Account	No interest paid	No interest paid
17	Zambia Industrial Commercial Bank	K25.00	K65.00	NIL	NIL	K350.00 for Preferred, N/A for both MSME Digital Banking and SME Business Advantage	K500.00 for Private, N/A for both MSME Digital Banking and SME Business Advantage	NIL	NIL
18	Zambia National Commercial Bank Plc	K60.00 for Preferred K50.00 for MSME Digital Banking	K300.00 club fee: Free for balances of K150,000 and above for Private, K110.00 for SME Business Advantage	Free for Preferred, N/A for both MSME Digital Banking and SME Business Advantage	Free for Private, N/A for both MSME Digital Banking and SME Business Advantage	K350.00 for Preferred, N/A for both MSME Digital Banking and SME Business Advantage	K500.00 for Private, N/A for both MSME Digital Banking and SME Business Advantage	N/A	N/A

INTEREST RATES AND BANK CHARGES FOR PERSONAL ACCOUNTS AND OTHER RETAIL ACCOUNTS AS AT 30 June 2020
WITHDRAWAL, ATM, FUNDS TRANSFERS, INTERNET AND MOBILE BANKING

SNo.	BANK	WITHDRAWAL (ZMW)		FUNDS TRANSFERS		INTERNET AND MOBILE BANKING				
		Over the counter (where the amount or denominations can be dispensed at the ATM)	ATM Per Transaction		Outwards Clearance		INTERNET		MOBILE BANKING	
			Local	International	Electronic (Local)	Telegraphic (International)	Own Bank's Platform	Other Banks' Platform	Own Bank's Platform	Other Banks' Platform
1	AB Bank Zambia Limited	0.40%, K4 min, 2 Withdrawals on Saving Acc free, 0.65% on bulk cash withdrawals on Savings Acc max K1800	N/A	N/A	0.2% min K12; max K120	0.60% Min. 50 USD, Max. 200 USD (our), +70 USD correspondent bank fee (our)	N/A	N/A	N/A	N/A
2	Access Bank Zambia Limited	K20.00	K5.00	K10.00	1% min USD50 max USD150 plus Swift charge USD30	USD30	K10.00	K10.00	K3.50	K18.00
3	Atlas Mara Zambia	Min K50 Max K150	K7.00	N/A	1% Min USD 35 Max 150 Corporate: K20 for Tax payment, K60 for electronic (per transfer) Retail and SME Preferential: K20 for Tax payment. K40	1% Min USD 35 Max 150	N/A	K15 DDACC K35 RTGS	K7.00	K10.00
4	Bank of China Zambia Limited	FREE	N/A	N/A	0.8%, MIN USD30.00, MAX 250.00	0.8% USD30-USD250 (TT) /ZMW 70 (RTGS)	0.8% USD30-USD250 (TT) /ZMW70 (RTGS)	N/A	N/A	N/A
5	ABSA	NIL	K8.00	K20.00	1% min zmk 151.5 (includes USD 15 swift charge)	1% min zmk 151.5 (includes USD 15 swift charge)	FREE	K10.00	FREE	K10.00
6	Cavmont Bank Limited	K35.00	K7.00	N/A	K50.00	USD30	N/A	K50.00	N/A	N/A
7	Citibank Zambia Limited	NIL	N/A	N/A	K25.00 DDACC, K60 RTGS	Electronic - 1%, Min \$50, Max \$150 Manual - 1.5%, Min \$75, Max \$300	NIL	NIL	NIL	NIL
8	Ecobank Zambia Limited	FREE (K58 WHERE THE AMOUNT BEING WITHDRAWN CAN BE DISPENSED BY ATM)	K5.00	K13.00	1% min USD30.00 Max USD100.00	1%min. USD50-max USD150	FREE	NIL	NIL	NIL
9	First Alliance Bank Zambia Limited	NIL	K5.00	K25.00	K40.00	0.5 OF T.T AMT MIN USD 60 MAX USD 250	NIL	K35.00	N/A	N/A
10	First Capital Bank Zambia Limited	N/A	K7.00	N/A	K10.00	K40.00	K10.00	N/A	N/A	N/A
11	First National Bank Zambia Limited	K140.00 if amount can otherwise be drawn at ATM	K8.00	K35.00	Free on Retail products, otherwise 6.00	1.0% of value. Min 35 max \$150	Free for Retail products, otherwise ZMW6.00	Free for Retail products, otherwise ZMW6.00	Free for Retail products, otherwise ZMW6.00	N/A
12	Indo-Zambia Bank Limited	FREE	K6.00	K25.00	DDACC K25 & RTGS K40	0.6% of amount, min \$20 max \$250 plus swift charge \$30	FREE	Free during outbreak of Covid-19 pandemic	FREE	Free during outbreak of Covid-19 pandemic
13	Investrust Bank Plc	K50.00	K8.00	K25.00	K10.00	\$30, 1% min \$40 - max\$150	FREE	K10.00	FREE	N/A
14	Stanbic Bank Zambia Limited	0.0 (120.0 - within ATM limit)	K8.00	K20.00	10.0 (for electronic instruction) 25.0 (for manual instruction) RTGS K55.00	1% min USD35, max USD70	K0.50	K19.00	N/A	N/A
15	Standard Chartered Bank Zambia Plc	K 100.00	K12.00	K 25.00	1% MIN K 10.00, MAX K40.00	1% MIN USD 50.00, MAX USD250	NIL	1% MIN K 30.00, MAX K250.00	N/A	N/A
16	United Bank for Africa (Z) Limited	FREE	4.00	2.8% of transaction amount	K50.00	0.5% (minUSD50 max USD130)	FREE	N/A	N/A	N/A
17	Zambia Industrial Commercial Bank	NIL	K8.00	K19.00	DDACC K10.00 , RTGS K40.00	1%, Minimum USD60.00, Maximum USD150.00	Internal funds transfer charge for Retail Customers - K0.00	DDACC K10.00 , RTGS K40.00	NIL	DDACC K10.00 , RTGS K40.00
18	Zambia National Commercial Bank Plc	K100.00 (OTC cash withdrawal where the amount and or denominations being withdrawn can be dispensed by the ATM) for Preferred, Free for Private, N/A for both MSME Digital Banking and SME Business Advantage	K9.00 Preferred (Zanaco ATMs), Free for Private (Zanaco ATMs), K9.00 for MSME Digital Banking (Zanaco ATMs), K10.00 for SME Business Advantage (Zanaco ATMs), K15.00 for Preferred, Private & MSME Digital Banking (Other Banks' ATMs - Local), K20.00 for SME Business Advantage (Other Banks' ATMs - Local)	K20.00 + 1.5%, max K50.00 for both Preferred & Private, K15.00 + 1.5%, max K50.00 for both MSME Digital Banking & SME Business Advantage	DDACC (Internet Banking) DDACC K10.00 for Preferred, MSME Digital Banking & SME Business Advantage Free for Private RTGS (Internet Banking) RTGS K25.00 for Preferred, Free for Private RTGS K40.00 for both MSME Digital Banking & SME Business Advantage	1% of amount, min \$15, max \$60 or Kwacha equivalent for Preferred and Private, 0.75% of amount, min \$45, max \$150 for both MSME Digital Banking & SME Business Advantage	Free for Preferred, Free for Private K6.00 for both MSME Digital Banking & SME Business Advantage	DDACC K10 for Preferred, MSME Digital Banking & SME Business Advantage Free for Private, RTGS K25.00 for Preferred, Free for Private, K40 for both MSME Digital Banking & SME Business Advantage	Free for Preferred & Private K2,000 and below = K7.00 for both MSME Digital Banking & SME Business Advantage Above K2,000.00 = K10.00 for both MSME Digital Banking & SME Business Advantage	DDACC Transfers to other banks DDACC = K10.00 for Preferred, Private, MSME Digital Banking & SME Business Advantage RTGS Transfers to other banks RTGS = K40.00 for preferred, Private, MSME Digital Banking & SME Business Advantage

INTEREST RATES AND BANK CHARGES FOR PERSONAL ACCOUNTS AND OTHER RETAIL ACCOUNTS AS AT 30 June 2020
PAYMENTS FOR OTHER SERVICES AND GENERAL CHARGES

SNo.	BANK	PAYMENTS FOR OTHER SERVICES								GENERAL CHARGES (ZMW)	
		Certificate of Balance	Replacement of lost ATM card	Bankers' cheque	Stop cheque payment	Standing order	Duplicate statement per	Drawing against uncleared effects	Interest charge on overdrawn account	Dormant account charge per month	Account Closure (within 6 months)
1	AB Bank Zambia Limited	K60.00	N/A	K100; K200-Non Client	K200.00	K20.00	K30 standard	N/A	N/A	K30.00	K60 Current Acc, K30 Savings Acc, K10 Kids savings Acc other free (account < 6 months)
2	Access Bank Zambia Limited	K250.00	K80.00	K80.00	80 with police report, 350 with no police report	NIL	K50.00	2% of amount drawn amount	44.50%	NIL	NIL
3	Atlas Mara Zambia	K200.00	N/A	K80 for customers, K100 for Non customers	K200.00	K60.00	K45.00	K250 administration Fee plus interest @ BOZ policy + Margin	BOZ Rate + 11.5%	NIL	K150 within 6 months, Nil more than 6 months Nil for deceased
4	Bank of China Zambia Limited	K200.00	N/A	Customer ZMW 70.00 ; Non-customer ZMW 200.00	FREE	FREE	FREE	N/A	N/A	FREE	FREE
5	ABSA	K250.00	K85.00	K150.00	K350.00	NIL	K50.00 per page	K350.00 per item	34.00%	K40.00	NIL
6	Cavmont Bank Limited	K300.00	K80.00	K104.00	K200.00	K20.00	K50.00	5.00%	BPR+Margin	NIL	NIL
7	Citibank Zambia Limited	NIL	N/A	Electronic- K75.00, Manual- K100.00	NIL	Within Zambia - K20.00 Outside Zambia - \$15	Within 3 months - K30.00 More than 3 months K40.00	N/A	Min BPR, Max BPR plus Margin of 12.5% (unapproved facilities)	NIL	NIL
8	Ecobank Zambia Limited	K175.00	K70.00	K100.00	K120.00	FREE	K35.00	K750.00	Policy Rate + margin	NIL	K200.00
9	First Alliance Bank Zambia Limited	NIL	K50.00	K25.00	K50.00	K50.00	K10.00	N/A	NIL	NIL	NIL
10	First Capital Bank Zambia Limited	K250.00	NIL	K100.00	K200.00	K150.00	K150.00	N/A	K1,000.00	N/A	N/A
11	First National Bank Zambia Limited	K110.00	K70.00	K200.00	K100.00 online and K300.00 FNB Branch	Free Online and K33.50 FNB Branch	FREE	K405.00	35.25%	N/A	N/A
12	Indo-Zambia Bank Limited	K50/- Individual and K150/- Corporate	K 100.00	K 100.00	K250.00	K50.00	Per page K25 (monthly statement is free)	1.50% (min ZMW 200/-)	36.75%	FREE	FREE
13	Investrust Bank Plc	K300.00	K 100.00	K100 + VAT K16	K350.00	K100.00	K50.00	K1,000.00	0.31%	N/A	N/A
14	Stanbic Bank Zambia Limited	K462.00	K105.00	K218.00	K605.00	31.00	66.00	NIL	BPR+17%	NIL	NIL
15	Standard Chartered Bank Zambia Plc	K 100.00	K 200.00	K 100.00	K 300.00	K 20.00	K 100.00	1% MIN K 160.00, MAX K 500.00	30% FOR INDIVIDUAL & 30.00% FOR NON INDIVIDUAL	Nil	Nil
16	United Bank for Africa (Z) Limited	K150.00	K70.00	K90.00	K350.00	FREE	K30.00	K1,000.00	0.35%	FREE	FREE
17	Zambia Industrial Commercial Bank	K150.00	K75.00	K100.00 - ZICB Customer, K150.00 Non ZICB Customer	Cheque Stop Payment Instruction - K350.00 without police report, K80.00 With Police Report	Nil	K 10.00 per page, Min K20.00	Deal Driven	40% p.a+MPR	Nil	Nil
18	Zambia National Commercial Bank Plc	Free for Preferred, Private, MSME Digital Banking & SME Business Advantage	K 60.00 plus VAT for Preferred, K100.00 plus VAT for Private, K100.00 plus VAT for both MSME Digital Banking & SME Business Advantage	K100.00 plus VAT per cheque for Preferred K150.00 plus VAT per cheque for Private K100.00 plus VAT for both MSME Digital Banking & SME Business Advantage	K250.00 plus VAT for Preferred and Private, K300.00 plus VAT for both MSME Digital Banking & SME Business Advantage	Free for Preferred, Private, MSME Digital Banking & SME Business Advantage	K60 plus VAT for Preferred, Free for Private, Free for both MSME Digital Banking & SME Business Advantage	N/A	Overdrawn Accounts BOZ Policy rate + 21.5% for ZMW - Preferred, Private, MSME Digital Banking & SME Business Advantage USD Base rate + 6% for USD - Preferred, Private, MSME Digital Banking & SME	FREE	FREE